Managing The Modern Risks Of Collaboration

Strategies to Control *and* Enable Collaboration Environments



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sales*f*orce

Agenda

01

Evolution of Collaboration



Five risk controls associated with technology



Balancing controls with experience



Court cases as guidance



Making it Actionable



Brian Mannion

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- Focusing on solutions enabling business leaders to accomplish their goals while understanding and mitigating legal, compliance, and regulatory risk
- Managed a team of lawyers, compliance, information security, HR, and eDiscovery to implement cutting edge technology solutions including BYOD, cloud, and collaboration tools
- Provided legal guidance on state and federal privacy laws as well as information security
- Recognized regarding anti-money laundering, sanctions, and counter terrorist financing to financial institutions
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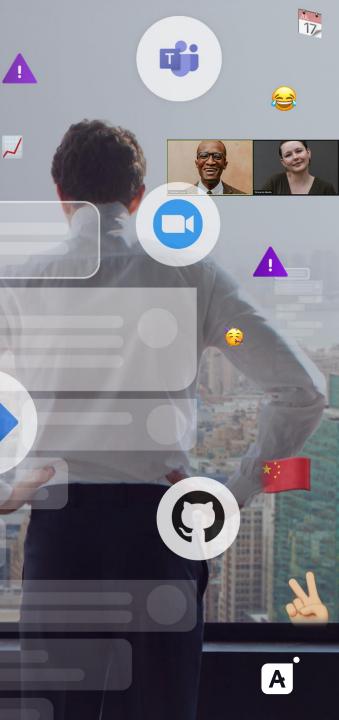




Making Sense: Digital Conversations Exist in All Corners of Every Organization

Fragmented and Unstructured





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What Does This Mean For Me?

How many Business Communication Objects (BCOs) does your organization create?

(Employees x .20) x 40 x 252 = messages / year

Number of Employees:	5,000		
Daily Active Users(DAU):	1,000		
Average BCOs Per Day (40 x DAU):	40,000		
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Annual BCOs

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Number of Employees:	10,000
Daily Active Users(DAU):	2,000
Average BCOs Per Day (40 x DAU):	80,000

20,160,000

Annual BCOs

It Might Surprise You to Know

	Negative	Password	Confidential
	Conversations	Shared	Information Shared
Private	1 of every 190	1 of every 149	1 of every 135
Messages	private messages	private messages	private messages
Public	1 of every 280	1 of every 262	1 of every 118
Messages	public messages	public messages	public messages

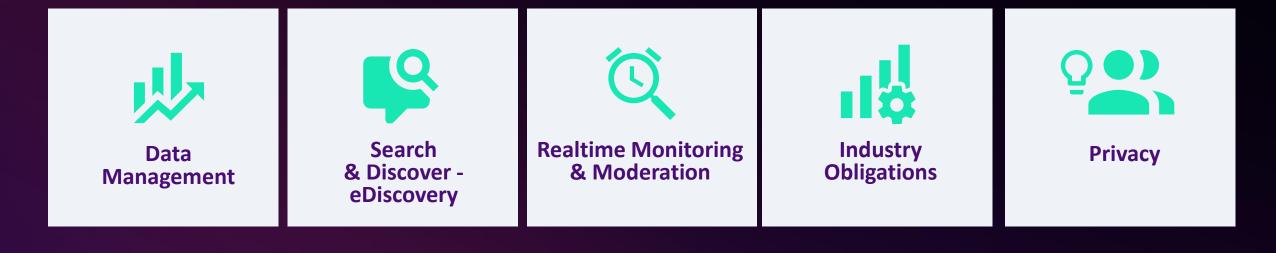
True collaboration happens when the content, conversation and individual come together to share, listen, partner and learn in a safe and secure corporate environment.

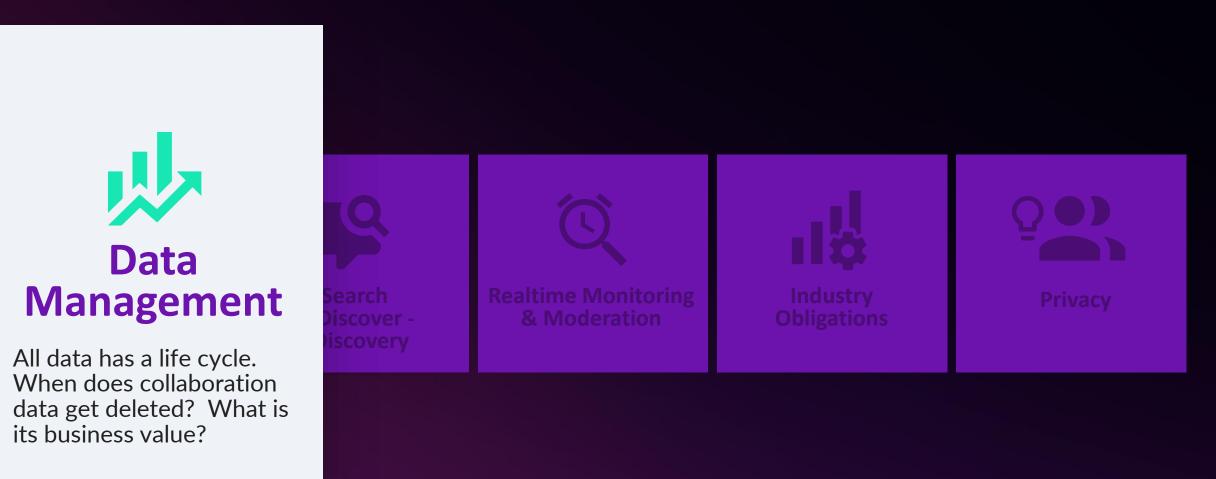
Aware - 2022

Getting control of this environment was top of mind. We had no idea what was out there and where it was coming from. We have an evolving collaboration tech stack, with various levels of security, compliance, and analytics capabilities across platforms, requiring multiple sets of credentials and tools to manage. Why can't we get control for various stakeholders on a single pane of glass?

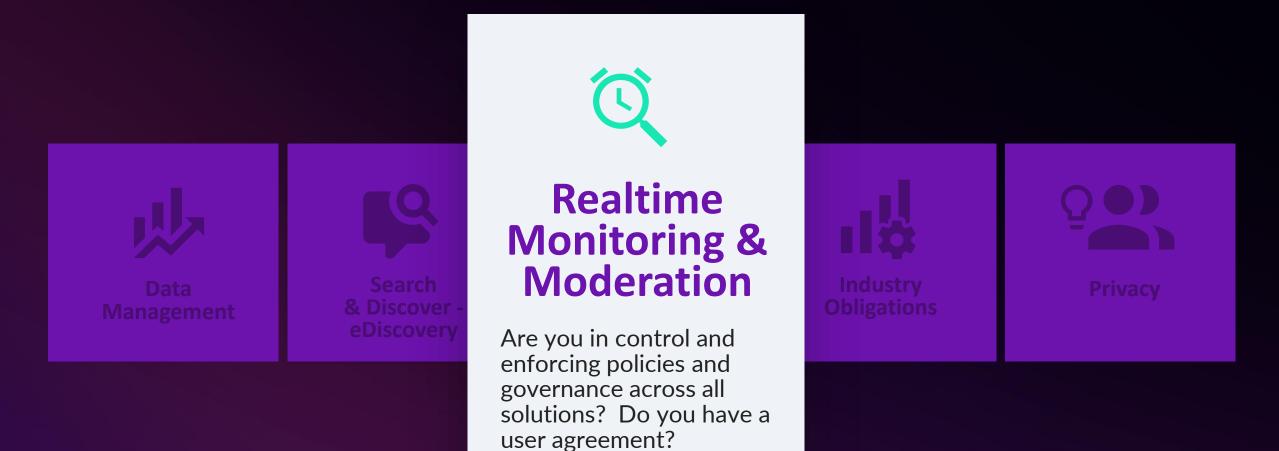
Chief Information Officer at Global Brand

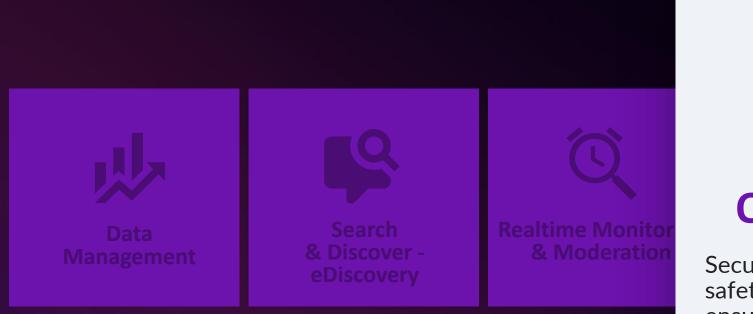
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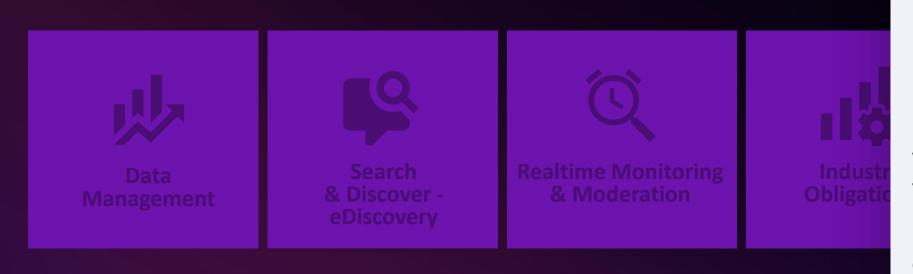






Industry Obligations

Securities laws, PCI data, safety rules – how are you ensuring compliance and proper use? **Privacy**



Privacy

What data is being shared in your collaboration platform?

Does the data include PII or confidential data?

Do you have proper access controls?

Striking the Balance

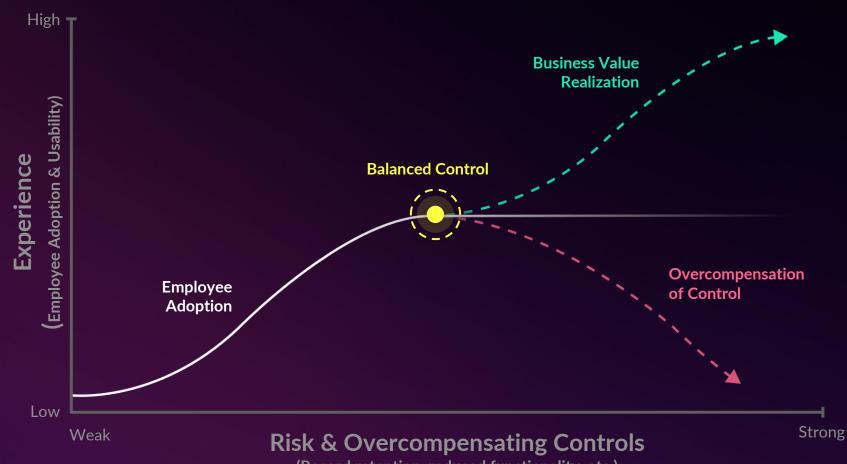
It's All About Aligning Experience and Risk





COLLABORATION OPTIMIZATION

To maximize their value, Organizations face the challenge of *Finding the Balance* between Adoption and Experience against Risk and Overcompensating Controls



Aware's Collaboration Optimization Curve

(Record retention, reduced functionality, etc.)

BENEBONE LLC V. PET QWERKS, INC., ET AL.

Court Rules Company to Produce Communications Stored in Slack, Plaintiff Argues This Could be Unduly Burdensome.



MEDIDATA SOLUTIONS V. VEEVA SYSTEMS

Court Rejects Sanctions Based on Party's Efforts to Remediate Data Loss.

SO WHERE DO YOU START?

Make It Actionable

Five Best Practices to Manage the Chaos of Collaboration, Together

01 Clearly Articulate Your Business Requirements

02 Understand Your Collaboration Ecosystem

03 Understand Where the Data Resides

04 Scope Your Needs & Stakeholders

05 Think About Your End Goal Processes





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